

New Website

OFITE's new and improved website is up and running. Visit us at www.ofite.com

Did You Know

- OFITE offers over 40 online training videos covering all aspects of our equipment
- OFITE instructions manuals are available online
- In addition to our standard products listed in our catalog, OFITE also works with customers to develop custom test systems

Our Focus

Our main goal is to provide robust, reliable, and relevant instruments that meet our customer's needs, while providing the best customer service and support possible. We strive to be an indispensable partner to our customers by truly understanding their business and their needs, by being responsive and by continually striving to lead the industry by being the best at what we do.



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OFITE Now Offers Service in the Middle East

We are proud to announce the opening of a new OFITE Service Center at Woodhouse International in Dubai, UAE. From here, our technicians perform repairs, maintenance, and calibrations for customers throughout the Middle East.

On-site technician visits are also available. With one visit to your lab, we can repair and calibrate Viscometers, Retorts, Ovens, and more. Since you do not have to ship your equipment to us, your lab will be back up and running in a fraction of the time.

Once the repairs are complete, calibration records will be available on our website for you to download, print, and store.

Region

Bahrain – Iraq – Kuwait – Oman – Qatar - Saudi Arabia - United Arab Emirates

Features

- Ship your equipment to Dubai or let our technicians come to you
- Competitive Pricing
- Calibration records are available on ofite.com
- All repairs are performed by OFITE technicians

Equipment

- Viscometers
- Retorts
- Roller Ovens
- Heating Jackets
- Pressure Assemblies
- Thermocups
- Cementing Equipment
- And more!



FlowCam® Dynamic Imaging Particle Size Analyzer



We are excited to announce we are now offering the FlowCam® Dynamic Imaging Particle Size Analyzer. With industry-leading image quality and automated statistical pattern recognition software, the FlowCam® dynamic imaging particle analysis system is an important tool for detecting, characterizing and quantifying particles in a variety of oil & gas applications.

Key Features Include:

- Measures particle size and shape with over 30 morphological measurements on each particle imaged. Able to differentiate between particle types, particularly between solids and emulsion droplets
- Allows automated, trainable, statistically-based pattern recognition to isolate different types of particles into categories and sub-populations
- Delivers accurate results on all particles from 1 µm to 2 mm (shape)

HTHP Two Unit Filter Press Model 171-00-2S



The new 2 Unit HTHP Filter Press from OFITE is ideal for high-volume laboratory testing. It accommodates two 500 mL HTHP filter press cells. Each cell has a separate electronic temperature controller and two separate pressure regulators (drive pressure and back pressure). This allows each cell to be heated and pressurized independently, while still sharing a single pressure source.

Features

- Two independent test stations
- Electronic temperature control
- Drive pressure and back pressure regulators for each cell
- Single pressure source
- Complete with all accessories necessary to run two simultaneous tests

Specifications

- Maximum Temperature: 425°F (218.3°C)
- Maximum Drive Pressure: 1,350 PSI (9.3 MPa)
- Maximum Back Pressure: 750 PSI (5.2 MPa)
- Cell Size: 500 mL (test cells sold separately)

New Products and Services

Contract Manufacturing Solutions

OFITE Manufacturing Solutions was created to take advantage of the vast experience OFITE has gained over 30 years of developing, manufacturing, and selling our own line of products and offer these internal services to our outside customers.

OFITE Manufacturing Solutions is an all-inclusive contract manufacturing service product that utilizes the expertise and capabilities of OFITE to help other entities produce their products. The service can be as simple as just assembling parts to create a final product or as elaborate as utilizing all of OFITE's resources to design, develop, manufacture, purchase and distribute a final product.

space within a solid media in which the pore spaces are interconnected. It is imperative to accurately determine the effective porosity of a petroleum reservoir when estimating the total amount of recoverable hydrocarbons within a producing formation. The BLP 630 Automated Gas Porosimeter is designed to precisely measure the effective porosity of a core sample.

Features

- Three separate volumetric gas reservoirs provide 7 possible gas volume combinations to improve effective pore space data for a broad range of core sizes and core porosities.
- Core holder secured and released with ¼ turn by hand for quick and easy core loading
- Integrated vacuum pump allows evacuation of pore space and porosimeter gas circuits
- Various gases can be used, including helium, nitrogen and carbon dioxide
- Calibration is performed with the software to ensure accuracy
- Comes with PC and software for automatic or manual control and data acquisition

BLP-630 Automated Gas Porosimeter



The BLP 630 Automated Gas Porosimeter is designed to rapidly and accurately measure the effective porosity of a core sample. Porosity is defined as the percentage of void space within a solid media. Effective porosity is the percentage of void -



What Does Service Mean to You?

In our personal and professional lives, we constantly hear of companies providing the BEST customer service in their respective industry. This is a great idea. However, many of us have different ideas about what customer service means. Defining what “service” is to us is a critical element in understanding our customer’s needs and then being able to meet their expectations.

For over 30 years OFITE has worked with customers around the world not only supplying instrumentation, but also providing the needed service and support to ensure their business remains operational and runs as smoothly as possible. We understand your expectations and strive to exceed them with every opportunity. Below are some of the fundamental aspects that we include in our “Service Product”.

- **Trust** - Peace of mind that the issue will be resolved in a timely manner
- **Consistency** - Guaranteed same level of service from certified technicians
- **Communication** - From start to finish
- **Convenient** - Based on your schedule
- **Traceability** - On-line calibration records available on web
- **Competitive** - Fair price for exceptional service

If one or all of these ideas meet your expectations when it comes to service, please feel free to contact us today to learn more!

Please email sales@ofite.com with your ideas of what service means to you, we would love to hear from you.

This Month’s Tech Tip

Slotted Filtration Disks

OFITE carries a full line of Slotted Disks for filtration analysis where larger pore spaces need to be sealed. The individual disks range in slot sizes from 100 micron (0.1 mm) up to 5000 micron (5 mm) in size.

The disks are composed of stainless steel and therefore are reusable, and they will retrofit into any HTHP Filter Press cell that accommodates the 1/4 inch thick ceramic filter disks that are so popular.

These slotted disks have been targeted for lost circulation material studies (LCM) and should prove invaluable to any mud testing laboratory interested in analyzing larger particle sizes in drilling fluid and how they interact with porous-permeable formations.



Slotted Filtration Disk, 316 Stainless Steel

Meet our People



Sean Williamson
Heavy Assembly Technician/Work Instruction Writer

Sean is a heavy assembly technician and our work instruction writer for the Manufacturing Department. In addition to building test systems for our customers, he is also responsible for creating and reviewing the work instructions used by all technicians to assemble and build our test systems. Sean has been with OFITE for close to two years. Sean has been instrumental in developing a standardizing format for manufacturing work instruction. The standardization of the work instructions has helped to raise the level of quality and consistency of the products produced within the manufacturing department. Sean was born in Frankfurt, Germany. Prior to working at OFITE, Sean spent thirteen years in the U.S. Marine Corps working as an aviation mechanic. For fun, Sean likes to cook, watch football, and attend craft beer events with friends.



Who We Are...

Since 1982, OFI Testing Equipment (OFITE) has manufactured instruments and reagents for testing drilling fluids, completion fluids, oil-well cements, core samples, and wastewater.

Upcoming Events and Classes

• The Abu-Dhabi International Petroleum Exhibition & Conference

November 9th - 12th, 2015 at the Abu Dhabi National Exhibition Center (ADNEC) in Abu Dhabi, United Arab Emirates. Our booth is #7523 in hall 7

• OFITE Standard Training Class

February 15th - 18th in 2016 at the OFITE Technical Center in Houston Texas, call or email sales@ofite.com for pricing and class details

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SPECIAL OFFER

Now Through Nov 25th 2015

10%

OFF

From now until November 25th, 2015 receive an additional 10% discount when referencing this newsletter on the following items:

Consumables

- 140-55 Filter paper, 3 ½" diameter
- 170-19 Filter paper, 2 ½" diameter
- 120-506 Paddle for slurry cup
- Half price reagents (chemicals that are within 9 months of expiration)

Equipment

- 153-25-2H Hand crank centrifuge, Hettich
- 170-01 HTHP Filter Press, 175 mL, 230 volt
- 170-50 Dynamic HTHP Filter Press, 115 volt
- 120-65 Constant Speed Blender, 4L, 115 volt
- 171-84 Permeability Plugging Tester, 4000 psi, 115 volt
- 171-84-01 Permeability Plugging Tester, 4000 psi, 220 volt
- All reconditioned inventory (Call or email sales@ofite.com for list)