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Did You Know

- OFITE not only develops its own products but it also can help other companies design, develop, and distribute their products
- OFITE can help bring your product idea from concept to finished product
- In addition to our standard products listed in our catalog, OFITE also works with customers to develop custom test systems

Our Focus

Our main goal is to provide robust, reliable, and relevant instruments that meet our customer's needs, while providing the best customer service and support possible. We strive to be an indispensable partner to our customers by truly understanding their business and their needs, by being responsive and by continually striving to lead the industry by being the best at what we do.

OFITE, Working Hard to Reduce Costs and Maintain Value

Lately it seems every day brings a new story of some economic tragedy in the oil and gas industry. Companies all over the world are cutting costs to maintain their profitability and keep their investors happy.

We feel this pressure every day from our customers and we understand and appreciate their need to reduce costs to survive. In response to this, we are doing our best to respond by offering products that are cost effective, innovative, dependable, and backed by industry-leading customer service and support.

Our price includes so much more than just the cost of parts and labor. When you buy an OFITE product, you are buying a piece of the company. That includes the service and support behind the product. It ensures there is an actual person answering the phone to help you place an order or resolve a technical issue. It makes it possible for us to be responsive to your service needs and maintain the inventory necessary to meet demand. And it enables us to help you develop the right product solution for your needs. It also includes the work that went into developing innovative and dependable products while providing the best customer service in the industry.

We continuously strive to evolve and operate our company as effectively and efficiently as possible. We do this by being aware of our customers' needs and being progressive with our approach to how we manage and operate our business.

In the end, our goal is to make sure we produce products and provide a level of service that exceed our customer's expectation and allow them to produce a product that exceeds their customers' expectations.

Insist on genuine OFI Testing Equipment – Dependable Products from People you Trust®

FlowCam® Portable Particle Size Analyzer



We are excited to announce we are now offering the FlowCam® Portable Particle Size Analyzer. With industry-leading image quality and automated statistical pattern recognition software, the FlowCam® portable particle analysis system is an important tool for detecting, characterizing, and quantifying particles in a variety of oil & gas applications.

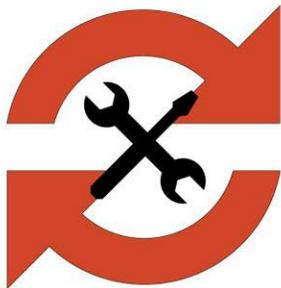
Sometimes particle size analysis just has to be done on the rig. Unfortunately, most particle size analyzers are large laboratory models and taking them into the field is just not convenient. Now there is a better option – the Portable FlowCam® Dynamic Imaging Particle size analyzer.

Key Features Include:

- Features the same powerful particle imaging technology and software as the bench top model
- Ruggedized, water-resistant case with wheels makes transportation safe and easy.
- Operates on either 115/230 VAC or 12 VDC power

New Products and Services

Reconditioned Equipment Available



Are you looking for inexpensive equipment for your lab? Then take a look at our reconditioned equipment. All items have been serviced to like-new condition by OFITE certified technicians and everything includes the same warranty as our new products.

Supplies are limited and moving quickly. Visit our website (www.ofite.com/reconditioned) for the latest list of reconditioned equipment. If you don't see what you are looking for, give us a call and we will let you know when one becomes available

Contact us for more information or to place an order.

Lubricity Evaluation Monitor (LEM)



Before choosing a lubricant, it is important to test several options to determine which has the best lubricating properties and chemical compatibility with the drilling fluid. Performance testing involves determining the coefficient of friction (Cf) of the base drilling fluid and comparing it to the Cf with each additive.

The most versatile instrument for testing the coefficient of friction is the Lubricity Evaluation Monitor (LEM). The LEM provides a quick, accurate test for either formation or cased simulated wellbores. A wellbore or casing sample is pressed against a rotating steel bob while immersed in a circulation bath of test fluid. The coefficient of friction is then calculated based on the torque on the bob, the side load applied to the sample, and the radius of the bob.

Foam Cement Stability Tube

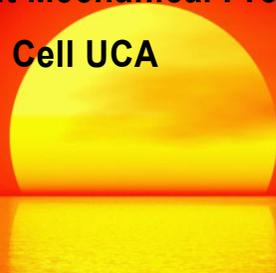


The Foam Cement Stability Tube (#122-186) is designed to cure foam cement samples at elevated temperatures while isolating the slurry from external pressure. The sealed mold prevents contamination from the pressure medium and maintains foam cement density by preventing the escape of air bubbles from the slurry.

A brass tube insert creates a cylindrical cement plug which can then be tested for cement properties such as sedimentation tendencies, permeability, or any other additional tests. The cell body interior and tube insert are both tapered for easy removal. The assembly is rated for 400°F (204°C) and 3,000 psi (20.7 MPa) and can be used to cure standard cement slurries as well.

On the Horizon

- Wellbore Cement Mechanical Properties Test System
- Automated Twin Cell UCA





New Option for Purchasing Equipment – OFITE Equipment Lease Program

Capital expenditures budgets are all but gone, yet companies still have equipment needs.

The OFITE equipment leasing option allows customers to make low cost monthly payments and avoid having to use CAPEX funds.

Leases are available in various terms with options to buy out early, trade in for credit and upgrade to the latest model or go full term and own the equipment.

Equipment downtime is costly and inconvenient. As part of each lease, we include an onsite service package. The service package includes regularly scheduled, onsite service trips every six months. An OFITE certified technician will visit your lab, clean and service the equipment, update software, and check to ensure the equipment is running at peak performance and within specifications.

This Month's Tech Tip

UCA Transducer Care and Maintenance

The key components of UCAs that allow for accurate measurements are the ultrasonic transducers. Extending the functional life of the transducers and maintaining their ability to produce consistent and accurate measurements is accomplished by treating them with care, protecting them from physical abuse, cleaning them after every test, and by the use of acoustic couplant.

The transducers should be stored in a manner that protects them from bumps and knocks; preferably, they should be left mounted within

the system. The transducers should be cleaned after each test, remounted in the system with a fresh, thin coat of acoustic couplant applied to the face of each transducer. In addition, ultrasonic transducers come as paired sets. In order to ensure the highest accuracy, these components should not be mixed with transducers from other sets.



Meet our People



Doahn Ho
Software Engineer

Doahn works as a software engineer in the Engineering Department. He grew up in the Houston Texas area and graduated with honors from Hastings High School in 1997. Subsequently he attended the University of Houston and earned a Bachelor of Science degree in electrical engineering in 2001. He started his career working as an electrical engineer for a local telecommunications company where he worked on systems integration and software. He worked there for about seven years before leaving to go work for OFITE in 2008. Doahn, along with his coworker Lupita, are responsible for the design and development of the hardware and software that is used to control and gather data for the majority of the systems sold at OFITE. Doahn is the youngest son of a large family with seven siblings. He is married to his wife, Linh, and together they have two children, Brandon (5) and Marlie (2). Doahn really enjoys spending time with his family and sports of most any type. He also enjoys a good round of golf when time permits.



Upcoming Events and Classes

- **Global Petroleum Show**

June 7th through the 9th in 2016, Calgary, Canada – Booth 1512

- **SPE Annual Technical Conference and Exhibition**

September 26th through the 28th in 2016, Dubai, UAE – Booth 5160

Who We Are...

Since 1982, OFI Testing Equipment (OFITE) has manufactured instruments and reagents for testing drilling fluids, completion fluids, oil-well cements, core samples, and wastewater.

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SPECIAL OFFERS

Now Through June 15th 2016

From now until June 15th 2016 receive significant savings off list price when referencing this newsletter on the following items, call for additional information:

Consumables

- 120-506 Paddle for Slurry Cup
- 140-55 Filter Paper, 3 ½" Diameter
- 147-53 pH Strips 0-14
- 170-19 Filter Paper, 2 ½" Diameter
- Half price reagents (chemicals that are within 9 months of expiration)

Equipment

- 131-50 ES Meter
- 152-43-1 API Abrasion Blades
- 152-60-5 Waring 3 Spindle Mixer, 115 VAC
- 153-25-2 Hand Crank Centrifuge
- 153-25-2H Hand Crank Centrifuge